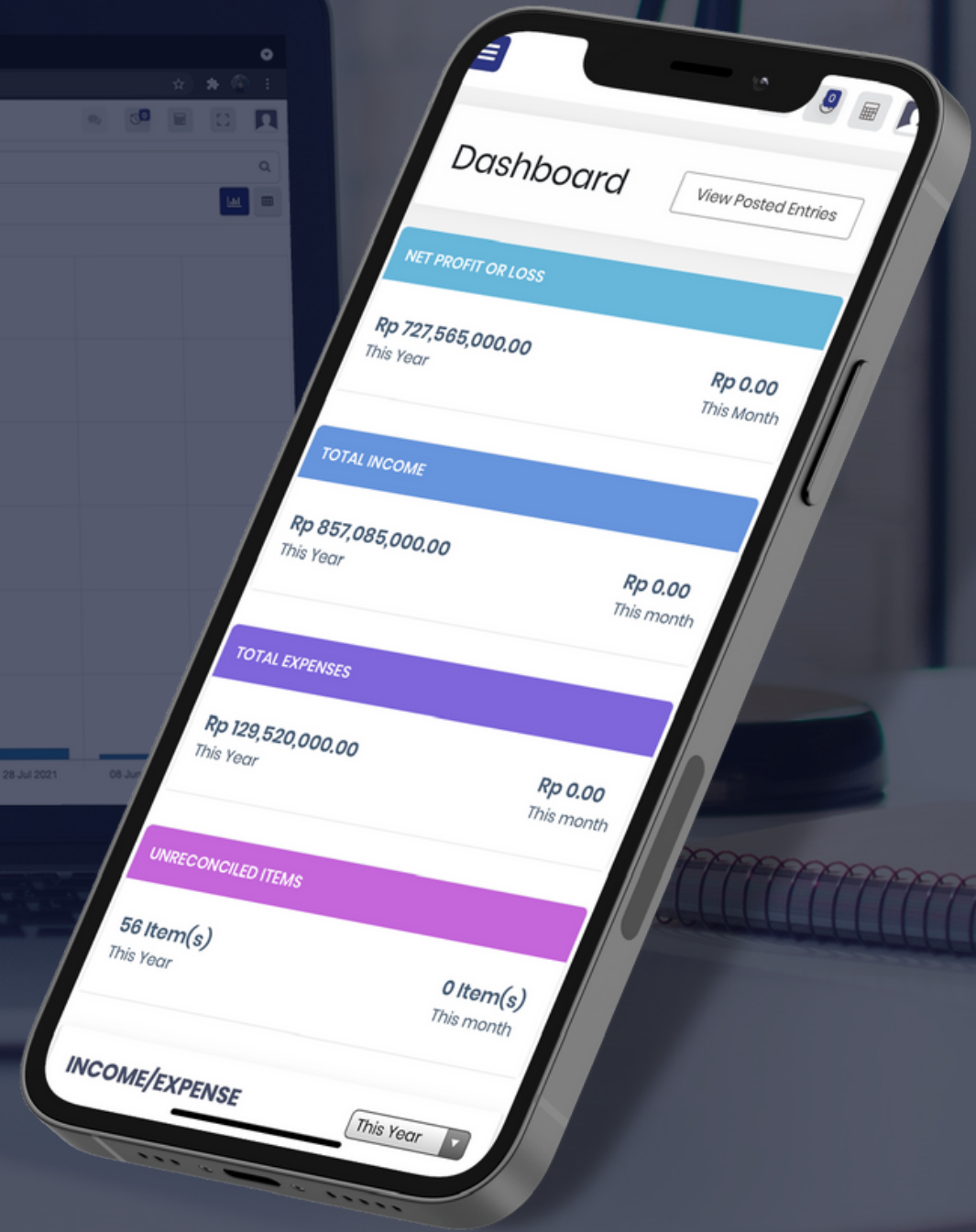




# BION ERP

ELEVATING YOUR BUSINESS

[www.bionerp.com](http://www.bionerp.com)



# Problem Statement

Operasional yang tidak efisien, bisnis proses yang tidak efektif dan kehilangan peluang pelanggan bahkan kerugian.

## Processes are not centralized

Dapat menimbulkan proses yang tidak konsisten dan susahnyanya mengolah data dari berbagai departemen.

## Supply chain issues

Kurangnya control dalam suply chain dapat menghambat proses dalam perusahaan yang menimbulkan biaya yang tidak terprediksi.

## Accounting is difficult and takes longer

Susahnyanya memantau aktivitas keuangan secara real-time dan membutuhkan waktu yang lama dalam membuat laporan.



Integrated system (all-in-one)



Business process automation



Real-time access and analytics



Data security and privacy

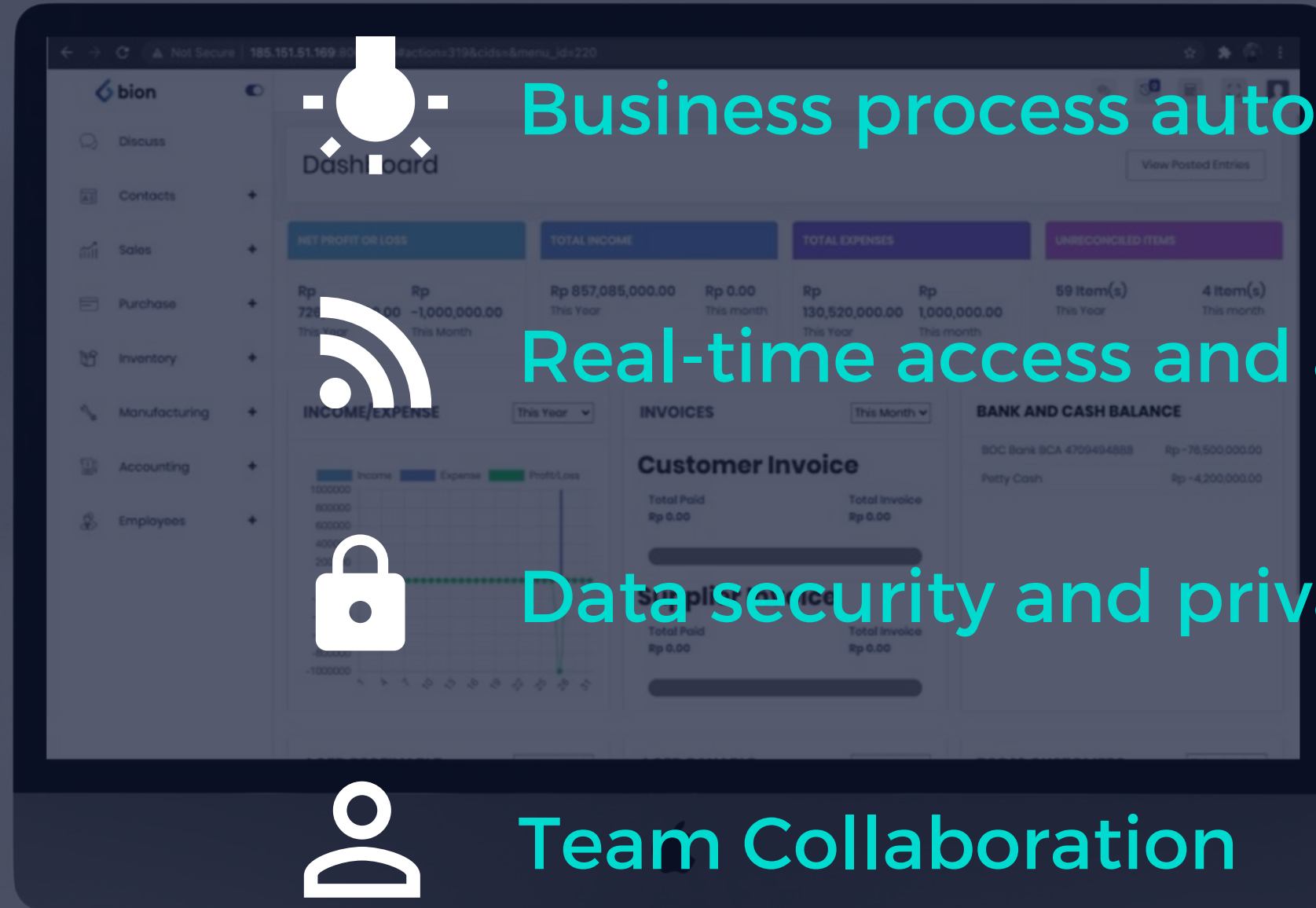


Team Collaboration



User friendly and actionable dashboard

# Solutions



# We are here to support Industry 4.0 in Indonesia

Teknologi kami (BION) sebagai digital backbone perusahaan dan berpartisipasi dalam revolusi industri 4.0.

- Cloud infrastructure (accessed from everywhere)
- Better forecasting (business intelligence)
- Flawless Integration
- Enabling Internet of Things



## PACKAGED ERP

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Best practice

Easy to install

Fixed features

More affordable

Generalize approach

Fast implementation



**WE ARE HERE!**

## CUSTOM ERP

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Fully customizable

Easy to modify

Tailor Made

Gives ownership

Required function only

Offers scalability

# Why Us?

- Flexible
- Scalable
- Ease of integration
- User-friendly
- Fast implementation
- Professional consultant
- Cloud-based ERP



## ADDONS MODULES

Manufacturing  
Human Resource  
Quality Management  
Customer Relationship Management  
Project Management  
POS (Point of Sales)  
Etc

Purchasing (Requisition)

Purchasing (PO)

Sales Management

Receiving/Return Raw Material

Inventory

Shipping/Return Goods

Cost Calculation

Cost Accounting

Journal of Inventory Transaction

Generate Customer Invoice and Payments (AR Invoice)

Generate Vendor Billing and Payments (AP Invoice)

Journal of AP Invoice

Journal of AR Invoice

Payables (AP)

General Ledger (GL)

Receivables (AR)

BION ERP Cycle Coverage

# Proposed Modules Solution

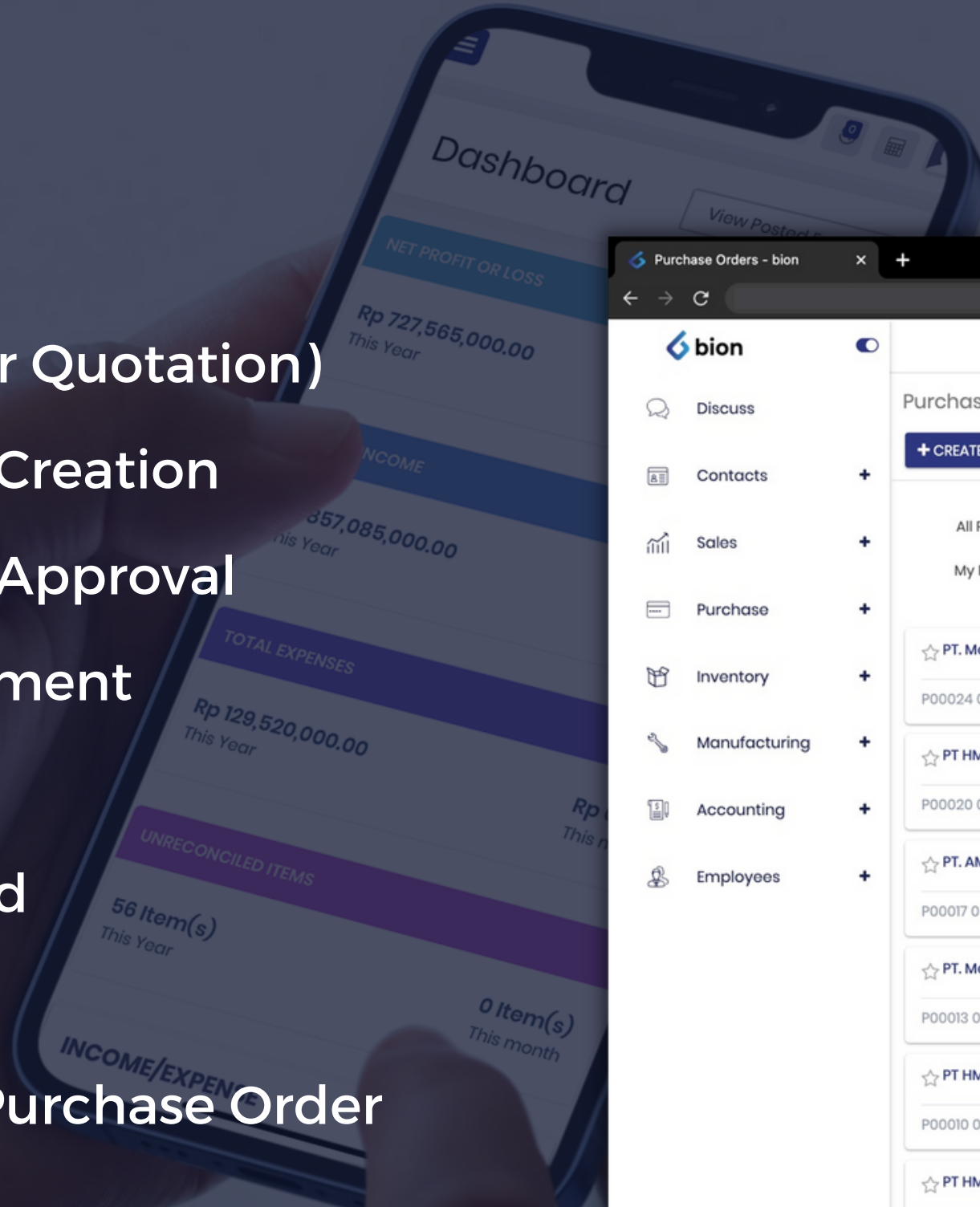
1. Purchase
2. Sales
3. Inventory Management
4. Accounting and financial architecture
5. Reports





# Purchase

- RFQ (Request for Quotation)
- Purchase Order Creation
- Purchase Order Approval
- Vendor Management
- Vendor Billing
- Payment Method
- Tax Regulation
- Multi-currency Purchase Order



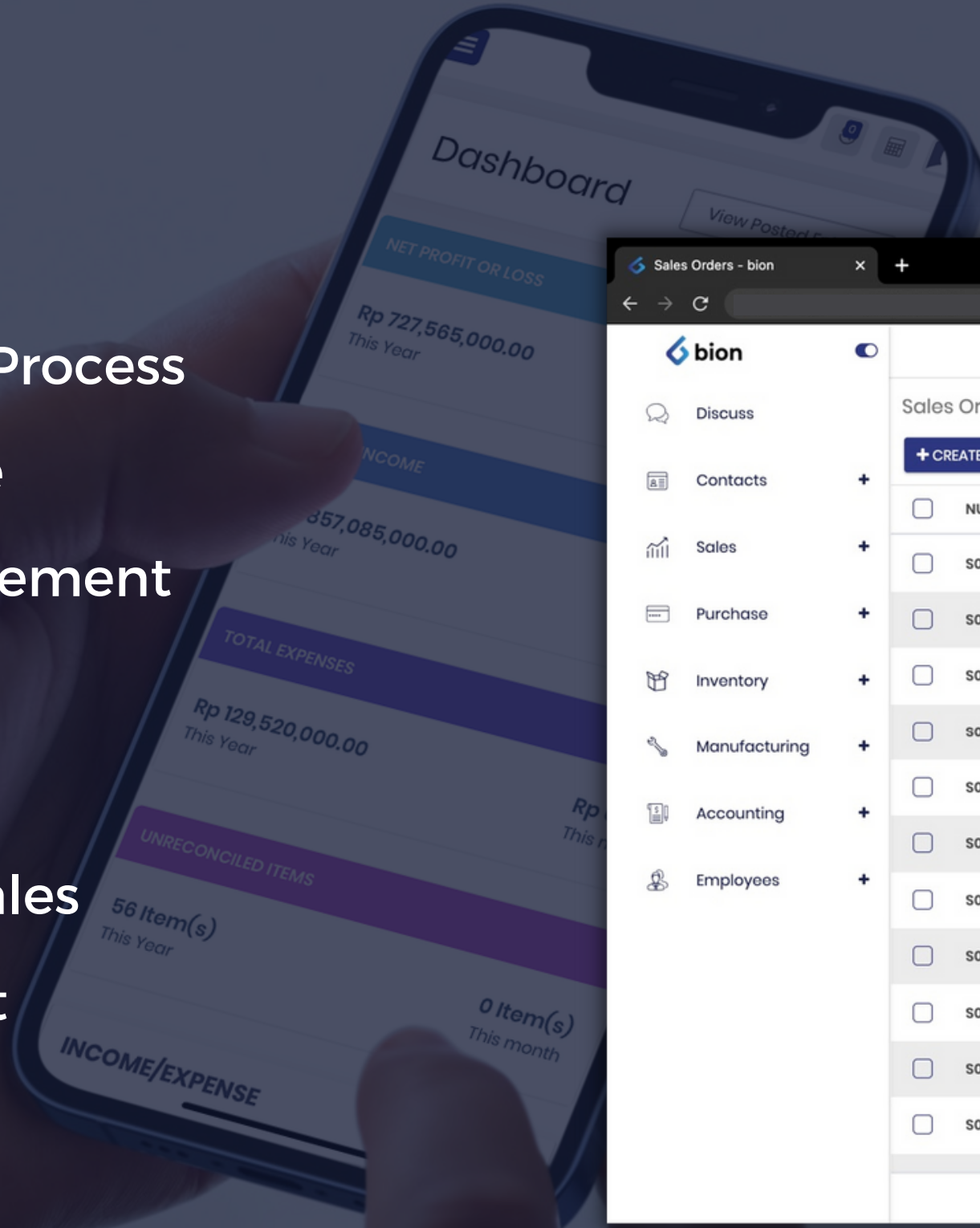
The screenshot shows the 'Purchase Orders' management interface in the bion system. It includes a sidebar with navigation options like Discuss, Contacts, Sales, Purchase, Inventory, Manufacturing, Accounting, and Employees. The main content area features a search bar, a '+ CREATE' button, and a summary table for RFQs and purchase metrics. Below this is a grid of individual purchase order cards, each showing the vendor name, amount, date, and a 'Purchase Order' button.

Vendor	Amount (Rp)	Date	Action
PT. Merakyat Indonesia	Rp 1,750,000	P00024 08/27/2021	Purchase Order
PT. AMAN SEJAHTERA	Rp 2,750,000	P00023 08/27/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 11,200,000	P00022 08/20/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 1,000,000	P00020 07/28/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 10,000,000	P00019 07/12/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 300,000	P00018 08/26/2021	Purchase Order
PT. AMAN SEJAHTERA	Rp 55,250,000	P00017 06/25/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 200,000	P00015 06/22/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 100,000	P00014 06/14/2021	Purchase Order
PT. Merakyat Indonesia	Rp 1,500,000	P00013 06/14/2021	Purchase Order
PT. Merakyat Indonesia	Rp 900,000	P00012 06/18/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 7,500,000	P00011 06/13/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 2,000,000	P00010 06/13/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 20,000	P00009 06/08/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 1,800,000	P00008 06/07/2021	Purchase Order
PT HM Sampoerna Tbk.	Rp 18,000,000		
PT. AMAN SEJAHTERA	Rp 18,000,000		
PT NIAGA HOSTER	Rp 4,000,000		



# Sales

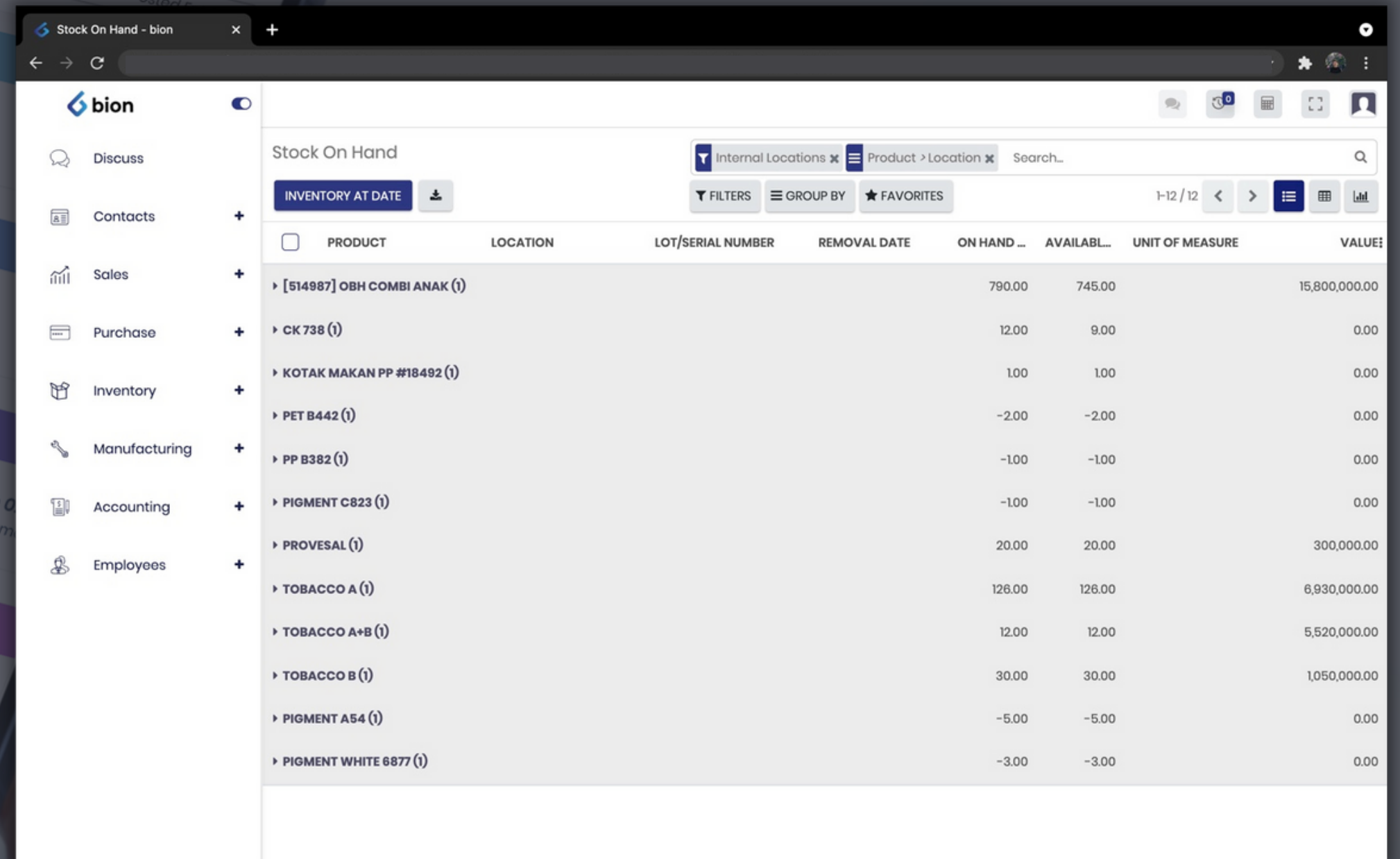
- Sales Order (SO) Process
- Customer Invoice
- Customer Management
- Payment Method
- Tax Regulation
- Multi-currency Sales
- Marketing Report
- Commission



NUMBER	ORDER DATE	CUSTOMER	SALESPERSON	NEXT ACTIVITY	TOTAL	INVOICE STATUS
S00019	07/28/2021	PT Rakyat Indonesia	Administrator		Rp 546,000	To Invoice
S00018	07/28/2021	PT ABC	Administrator		Rp 780,000	To Invoice
S00017	07/21/2021	PT Rakyat Indonesia	Fernaldi Priono		Rp 390,000	To Invoice
S00016	07/12/2021	PT Solas Langeng Sejahtera	Fernaldi Priono		Rp 53,820,000	Fully Invoiced
S00014	06/14/2021	PT ABC	demo		Rp 390,000	To Invoice
S00013	06/14/2021	PT ABC	demo		Rp 16,800,000	To Invoice
S00012	06/13/2021	CV Casandra Textile	demo		Rp 1,800,000	To Invoice
S00011	06/13/2021	PT ABC	demo		Rp 600,000	To Invoice
S00010	06/10/2021	CV Casandra Textile	Fernaldi Priono		Rp 780,000	To Invoice
S00009	06/10/2021	PT ABC	Administrator		Rp 5,460,000	Fully Invoiced
S00008	06/08/2021	PT Rakyat Indonesia	demo		Rp 624,000	Fully Invoiced

# Inventory Management

- Goods Receipt
- Delivery Order
- Stock In and Out Process (FIFO/LIFO)
- Inventory Valuation
- Inventory Adjustment (Stock Opname)
- Warehouse Transfer
- Setting Batch/Lot/Serial Number
- Barcode Integration

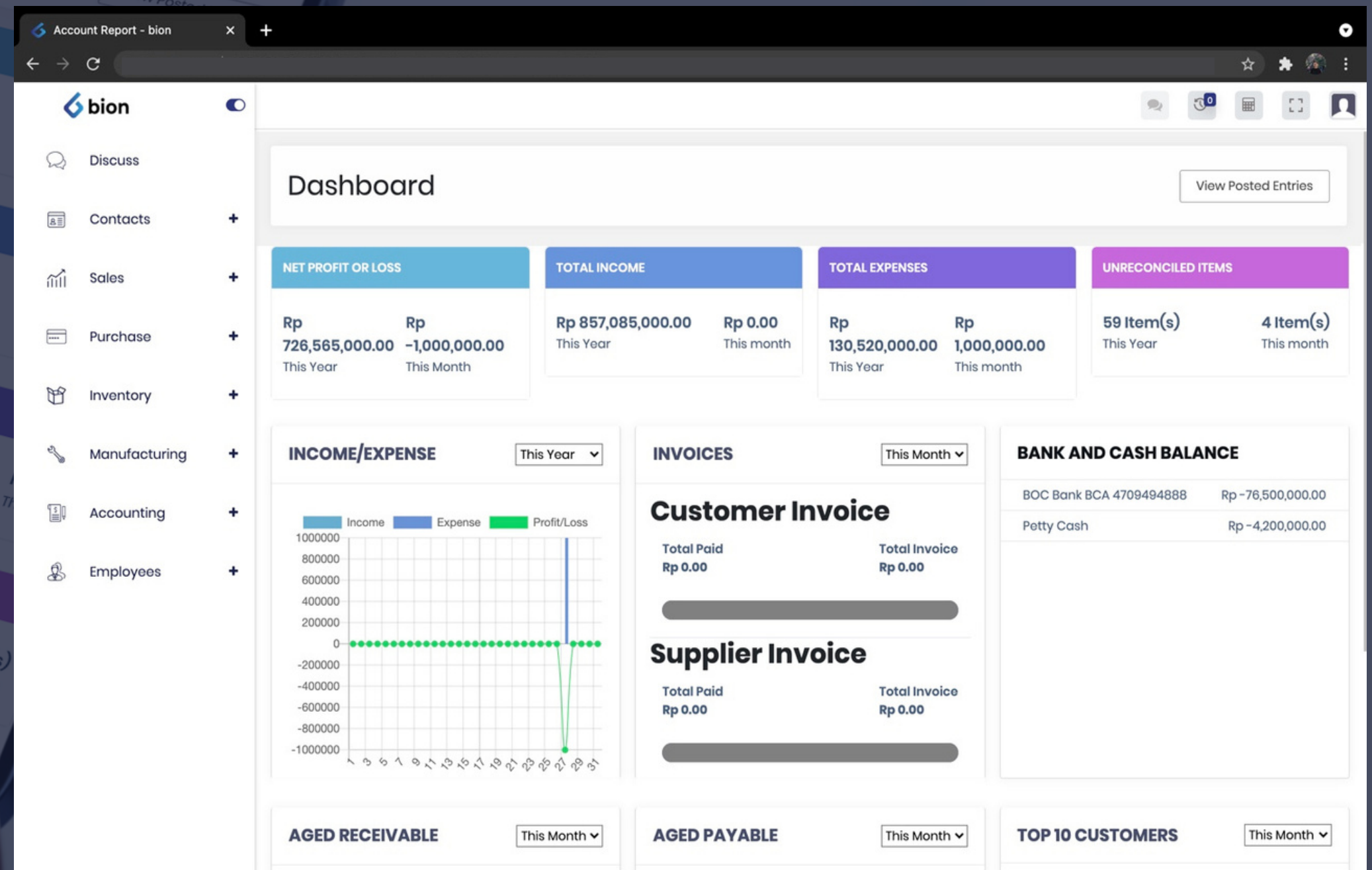


The screenshot shows the 'Stock On Hand' interface in the bion system. It features a sidebar with navigation options like Discuss, Contacts, Sales, Purchase, Inventory, Manufacturing, Accounting, and Employees. The main area displays a table of inventory items with columns for Product, Location, Lot/Serial Number, Removal Date, On Hand, Available, Unit of Measure, and Value. The table is filtered by 'Internal Locations' and 'Product > Location'. The table data is as follows:

PRODUCT	LOCATION	LOT/SERIAL NUMBER	REMOVAL DATE	ON HAND ...	AVAILABL...	UNIT OF MEASURE	VALUE
[514987] OBH COMBI ANAK (1)				790.00	745.00		15,800,000.00
CK 738 (1)				12.00	9.00		0.00
KOTAK MAKAN PP #18492 (1)				1.00	1.00		0.00
PET B442 (1)				-2.00	-2.00		0.00
PP B382 (1)				-1.00	-1.00		0.00
PIGMENT C823 (1)				-1.00	-1.00		0.00
PROVESAL (1)				20.00	20.00		300,000.00
TOBACCO A (1)				126.00	126.00		6,930,000.00
TOBACCO A+B (1)				12.00	12.00		5,520,000.00
TOBACCO B (1)				30.00	30.00		1,050,000.00
PIGMENT A54 (1)				-5.00	-5.00		0.00
PIGMENT WHITE 6877 (1)				-3.00	-3.00		0.00

# Accounting and Financial Architecture

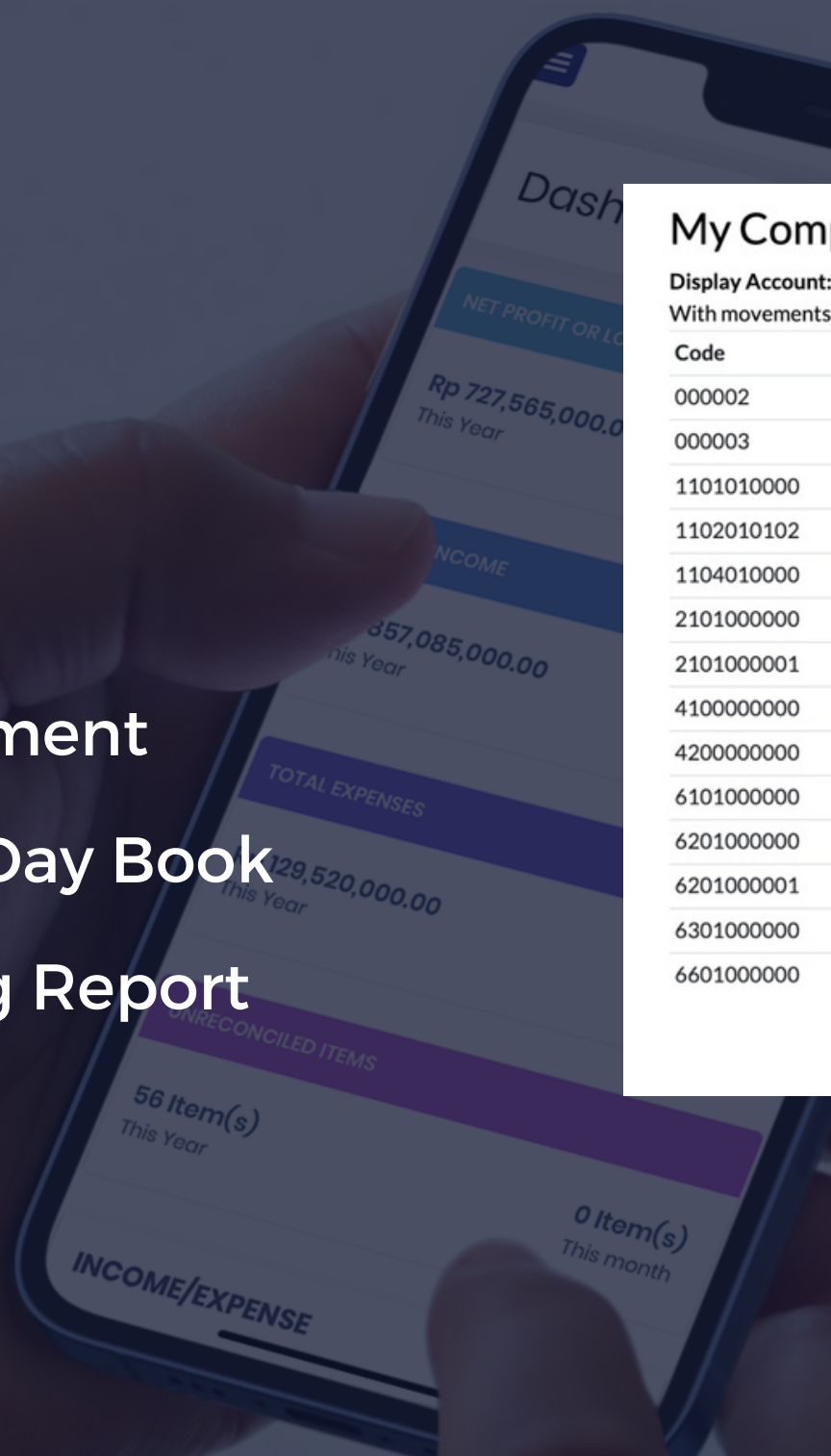
- Journal Entry
- Automate Invoice and Billing
- Track Expenses and Income
- Account Receivable and Account Payable
- Asset Management
- E-Faktur and Tax Regulation





# Reports

- General Ledger
- Profit and Loss
- Balance Sheet
- Cash Flow Statement
- Bank, Cash and Day Book
- AR and AP Aging Report
- Assets Report
- Trial Balance
- Tax Report
- Prurchase Report
- Sales and Marketing Report
- Inventory and Stock Movement Report



## Profit and Loss

Target Moves: All Posted Entries  
Date from : 2021-05-01  
Date to : 2021-08-31

Name	Debit	Credit	Balance
Profit and Loss	Rp 188,420,000	Rp 279,285,000	Rp 90,865,000
Expense	Rp 59,520,000	Rp 0	Rp -59,520,000
		Rp 0	Rp -4,500,000
		Rp 0	Rp -12,000,000
		Rp 0	Rp -19,820,000
		Rp 0	Rp -3,200,000
		Rp 0	Rp -20,000,000

## My Company: Trial Balance

Display Account: With movements

Target Moves: All Posted Entries

Code	Account	Debit	Credit	Balance
000002	Outstanding Receipts	Rp 755,180,000	Rp 0	Rp 755,180,000
000003	Outstanding Payments			
1101010000	Petty Cash			
1102010102	BOC Bank BCA 4709494888			
1104010000	Piutang Project			
2101000000	Hutang Vendor Terkait Project			
2101000001	Hutang Vendor Di Luar Project			
4100000000	Pendapatan Proyek			
4200000000	Pendapatan Non Proyek			
6101000000				
6201000000				
6201000001				
6301000000				
6601000000				

## Balance Sheet

Target Moves: All Posted Entries  
Date from : 2021-05-01  
Date to : 2021-08-31

Name	Debit	Credit	Balance
Balance Sheet	Rp 1,262,705,000	Rp 1,262,705,000	Rp 0
Liability	Rp 228,240,000	Rp 319,105,000	Rp -90,865,000
Liability	Rp 39,820,000	Rp 39,820,000	Rp 0

## My Company: General ledger

Journals: BNK1, JE-01, AP-01, AR-01, test  
Sorted By: Date

Display Account: With movements

Target Moves: All Posted Entries

Date	JRNL	Partner	Ref	Move	Entry Label	Debit	Credit	Balance
	000002	Outstanding Receipts				Rp 960,640,000	Rp 0	Rp 960,640,000
2021-05-22	BNK1	PT Key Maritim Logistik	001/BSN/SPKK-01/v/2021	BNK1/2021/05/0002	Customer Payment Rp 69,125,000 - PT Key Maritim Logistik - 05/22/2021	Rp 69,125,000	Rp 0	Rp 69,125,000
2021-05-22	BNK1	PT ABC	INV-90/12/2020	BNK1/2021/05/0003	Customer Payment Rp 128,900,000 - PT ABC - 05/22/2021	Rp 128,900,000	Rp 0	Rp 198,025,000
2021-05-22	BNK1	PT ABC	PRY-1/2021/03/0001	BNK1/2021/05/0004	Customer Payment Rp 128,900,000 - PT ABC - 05/22/2021	Rp 128,900,000	Rp 0	Rp 326,925,000
2021-06-04	BNK1	PT Rakyat Indonesia	PRY-1/2021/06/0001	BNK1/2021/06/0002	Customer Payment Rp 48,605,000 - PT Rakyat Indonesia - 06/04/2021	Rp 48,605,000	Rp 0	Rp 375,530,000
2021-06-04	BNK1	PT Rakyat Indonesia	PRY-1/2021/06/0001	BNK1/2021/06/0003	Customer Payment Rp 46,050,000 - PT Rakyat Indonesia - 06/04/2021	Rp 46,050,000	Rp 0	Rp 421,580,000
2021-06-05	BNK1	CV Casandra Textile	INV-302-321	BNK1/2021/06/0004	Pembayaran Pelanggan Rp 128.900.000 - CV Casandra Textile - 05/06/2021	Rp 128,900,000	Rp 0	Rp 550,480,000
2021-06-05	BNK1	PT Rakyat Indonesia	PO/VIII/520/2021	BNK1/2021/06/0005	Pembayaran Pelanggan Rp 47.250.000 - PT Rakyat Indonesia - 05/06/2021	Rp 47,250,000	Rp 0	Rp 597,730,000
2021-06-05	BNK1	PT Rakyat Indonesia	PO/IV/III/2021	BNK1/2021/06/0006	Pembayaran Pelanggan Rp 47.400.000 - PT Rakyat Indonesia - 05/06/2021	Rp 47,400,000	Rp 0	Rp 645,130,000
2021-06-05	BNK1	PT Rakyat Indonesia	PRY-1/2021/06/0001	BNK1/2021/06/0007	Pembayaran Pelanggan Rp 46.050.000 - PT Rakyat Indonesia - 05/06/2021	Rp 46,050,000	Rp 0	Rp 691,180,000
2021-06-07	BNK1	PT Rakyat Indonesia	PRY-1/2021/06/0003	BNK1/2021/06/0008	Pembayaran Pelanggan Rp 1.000.000 - PT Rakyat Indonesia - 07/06/2021	Rp 1,000,000	Rp 0	Rp 692,180,000
2021-06-07	BNK1	PT ABC	PRY-1/2021/06/0004	BNK1/2021/06/0010	Customer Payment Rp 8,400,000 - PT ABC - 06/07/2021	Rp 8,400,000	Rp 0	Rp 700,580,000
2021-06-07	BNK1	PT Rakyat Indonesia	PRY-1/2021/06/0005	BNK1/2021/06/0012	Customer Payment Rp 78,000 - PT Rakyat Indonesia - 06/07/2021	Rp 78,000	Rp 0	Rp 700,658,000

Rp 0	Rp -20,000,000
Rp 0	Rp -12,000,000
Rp 0	Rp -19,820,000
Rp 0	Rp -3,200,000
Rp 0	Rp -90,865,000
Rp 0	Rp 90,865,000
Rp 0	Rp 755,180,000
Rp 0	Rp -39,820,000
Rp 0	Rp -3,200,000
Rp 0	Rp -16,500,000
Rp 0	Rp -604,795,000

# Implementation Roadmap

## INITIATION

Dalam proses ini tim BION ERP mengadakan in-depth requirement gathering setelah project kick off

## DEFINITION

Setelah memiliki scope yang jelas mengenai proses bisnis, tim kami akan memberikan solusi sistem terbaik berdasarkan standar BION ERP berupa **BLUEPRINT**

## DEVELOPMENT AND EXECUTION

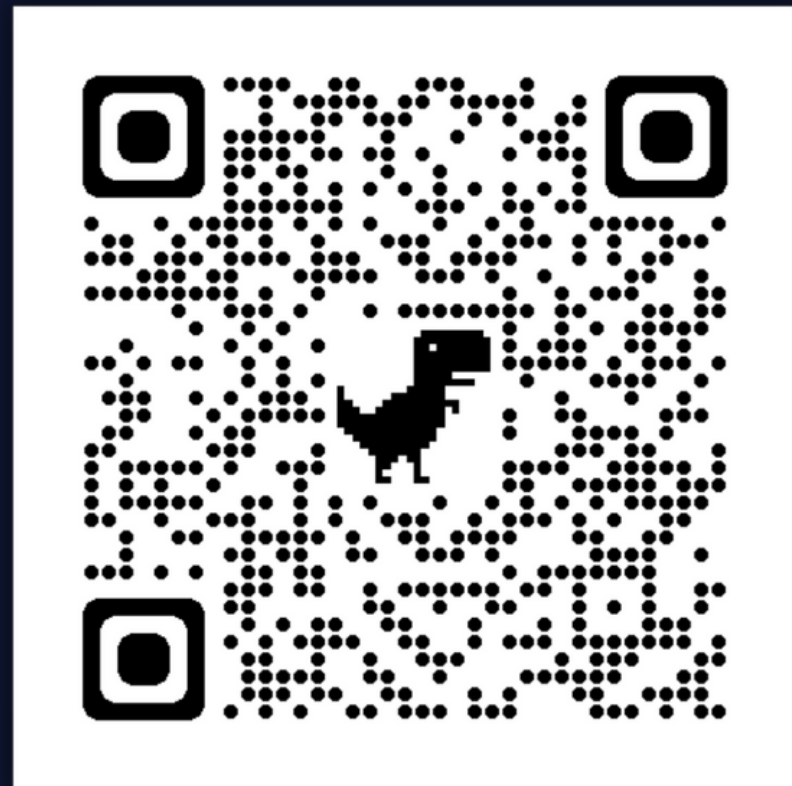
Pada proses ini tim kami akan melakukan konfigurasi sesuai **BLUEPRINT** yang disetujui dan memberikan training kepada user.

## GO LIVE

Pada tahap ini, program telah disetujui dan memasuki tahap **PRODUCTION SYSTEM** dan 100% data migrasi



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